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# Knitted Outerwear Times

the official publication of  
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national knitted outerwear association  
386 park avenue south, new york 16, new york  
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JUL 28 1961

sweaters • swim suits • infantswear • knit fabrics • polo shirts • gloves • headwear

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Vol. 30

MONDAY, JULY 24, 1961

No. 31



Edward A. Brandwein, NKOA administrative secretary, poses with winners in the 15th annual New York Sweater Queen contest held at Rockaway playground. The contest was sponsored by the Knitted Outerwear Foundation, the Association's promotional affiliate. Left to right, Pat Franklin, Hicksville, L. I., second place winner, Rene Rast, Holtsville, L. I., who won the Sweater Queen title; and Leslie Bonnell of Valley Stream, L. I., third place winner. The three winners will compete in the National Sweater Week contest on September 18, which opens Sweater Week.

## See Some Positive Results Emerging From GATT Textile Conference

GENEVA (Special dispatch to KNITTED OUTERWEAR TIMES)—Whatever the difficulties of the official delegations at the GATT Textile Conference in trying to reach an accord here on imports from low-wage countries, the attitudes expressed by unofficial industry representatives from the various participating nations encouraged the belief at midweek that some positive results may be achieved.

This impression began to emerge from personal informal exchanges of viewpoints between textile men from the various countries affected when they assembled at a general reception Tuesday evening at the Hotel Du Rhone. The official sessions between government representatives were adjourned that afternoon to be resumed on Thursday. Meanwhile, at the sidewalk

cafes and across the luncheon tables unofficial examination of various proposals continued. James F. Nields, president and Sidney S. Korzenik executive director and counsel of the National Knitted Outerwear Association, were among the industry representatives serving in an advisory capacity to the U. S. delegation at the request of Secretary of Commerce Luther H. Hodges. (Continued on Page 23)

## Labor Relations

### League And Knitgoods Union Ratify New Three-Year Labor Agreement

THE threat of a strike in outerwear knitting mills in the Metropolitan New York area ended last week with the ratification by members of the United Knitwear Manufacturers League and the Knitgoods Workers Union, Local 155, ILGWU, of a new three-year agreement. Terms of the new labor contract were hammered out at a protracted session the previous weekend.

In announcing the new contract covering unionized mills in the Metropolitan New York area, Harold Korzenik, League counsel, in a statement on Wednesday morning said: "We are pleased to announce that the strike clouds that hung over the local knitted outerwear industry have been dispelled by a settlement agreement ratified last night at an overflowing member meeting of the League. The settlement provides for general increases for time and piece rate workers and for a paid vacation."

#### Wage Increases

Elsewhere it was learned that the wage increases for time workers range up as high as \$5 per week, depending upon the craft. Increases for piece rate workers is based on a schedule of percentages. Details of the paid vacation provision were not disclosed but it is understood that the new contract provides for the first direct payment of a vacation stipend to unionized workers in local New York mills.

Other provisions of the contract, such as a severance pay fund, are said to remain unchanged. The new contract will expire on July 15, 1964.

An agreement was also understood to be reached with two other groups of unionized employers in the local knitting in-

dustry, the Association of Knitted Fabric Manufacturers, representing yardgoods knitting in the New York market and the Knitted Accessories Group, which covers Metropolitan area manufacturers of knitted trimmings.

Negotiations are currently being conducted by the Knitwear Manufacturers Council with Local 99 of the International Ladies Garment Union, representing shipping clerks and office workers in local knitting mills. The Council is the Manufacturer's bargaining group. The agreement had expired on July 15, but it had been extended to July 31 to permit further negotiations.

Harold Korzenik heads the negotiating team for the Council and Douglas Levin, general manager of Local 99, for the union.

The Knitwear Manufacturers Council is not to be confused with the Knitwear Employers Association which is the bargaining agency for knitwear distributors in the New York area in contractual agreement with District 65, Retail, Wholesale and Department Store Workers Union.

District 65 represents shipping clerks, warehouse workers and office employees in knitwear distributing firms. A two-year agreement between KEA and District 65 was concluded in May of this year.



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## Knitted Outerwear Times

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The Knitted Outerwear Times being the official publication of the National Knitted Outerwear Association, is exclusively devoted to the dissemination of information, the exchange of opinion, the stimulation of trade, and the general improvement of the knitted outerwear industry in accordance with the Association's basic objectives as expressed in the preamble of its by-laws.

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## Synthetic Fibers

# DuPont Co. Dropping Orlon Cantreco

By CHARLES REICHMAN, Editor

PRODUCTION of Orlon Cantreco, DuPont's texturized filament acrylic yarn, is being discontinued, it was learned last week. A company spokesman said the DuPont Company is gradually withdrawing from the manufacture of the Type 82 Orlon filament yarn, although no specific cut-off date has yet been set. During the withdrawal period, current needs for Orlon Cantreco will be met.

The decision to terminate production of the Orlon acrylic filament yarn was reportedly reached about two and one-half to three months ago. Reports had persisted in the market for some time that such a step was impending.

The reason for the decision was said to hinge largely on the fact that Orlon Cantreco is a high cost, prestige yarn for which there was limited demand.

### Other Filaments

Termination of production of Orlon Cantreco comes in the wake of reports of the development by The Chemstrand Corporation of an Acrilan texturized filament yarn and of the announcements by Union Carbide Chemicals Co. of the development of a multi-filament modacrylic yarn called, Aeress, and by Eastman Chemical Products Co. of the introduction of a Verel textured continuous filament modacrylic yarn.

An acrylic filament yarn also is reportedly in development at American Cyanamid Co., manufacturers of Creslan acrylic fiber. The Creslan filament product, however, is believed to be at least a year or more off as far as commercial development is concerned.

The Carbide fiber had gone through an extended period of evaluation under the designation Fiber T. Huntley Knitting Mills in Charlotte, N. C. at one time had produced a limited line of full-fashioned knits from this filament yarn. Like Dynel, Carbide's spun fiber, Aeress is a modacrylic. It is said, however, to possess a higher percentage of acrylonitrile than Dynel. The latter is composed of 40 per cent acrylonitrile and 60 per cent vinyl chloride.

The new Verel filament yarn is designed primarily for the carpet field. Initial output is

confined to 2700 denier in natural and solution-dyed colors.

### Discontinued Before

The withdrawal of the DuPont acrylic filament yarn represents the second such action taken by the company. In December, 1956, production of Type 81 Orlon continuous filament yarn was discontinued. At that time, the fiber also was used on a limited basis, a small quantity being employed in tricot knitting, a somewhat larger quantity in the Raschel field for production of dye nets and laundry bags and infinitesimal poundage in knitted dresses in the form of a novelty twist boucle yarn.

Orlon Cantreco was first brought on the market in December, 1958, in experimental quantities. At that time three throwsters were supplied with limited quantities of the filament yarn for texturizing into yarn sizes suitable for use in the manufacture of ladies' full-fashioned sweaters. As a result of this work, it was found that the yarn lent itself best for texturizing via the twisting and untwisting procedures such as the Fluflon and Superloft process and on the Tycora route and Taslan system. The yarn did not prove amenable to texturizing on the Ban-Lon crimping method largely because of the fiber's heat sensitivity.

Orlon Type 82 filament when modified on the Fluflon, Superloft and Tycora texturizing methods evolved as a yarn with a silk-like hand. Processing on Taslan texturizing equipment produced a yarn with a wool-like hand.

The official designation of Type 82 Orlon filament as Orlon Cantreco was made in March 1959 in conjunction with the appearance in Paris of a line of lustrous, silky full-fashioned knits styled by Givenchy for Talbott Knitting Mills.

Orlon Cantreco was produced

only in 200-denier, 80 filament, semi-dull, containing 0.3 turns per inch of producers twist. Total production of Orlon Cantreco was never very large, although the exact poundage was never officially disclosed by the DuPont Company. It is believed that it amounted to roughly several thousand pounds a month with the output going primarily to a limited group of throwsters, included among which were Textured Yarn Company, Philadelphia, producers of Tycora texturizing yarns; the Duplan Corporation; and Atwater Throwing Co.

A small portion of the output of the DuPont acrylic filament yarn also was channeled into the novelty yarn field where it was fashioned into boucle, loop and other fancy twist yarns for use in knitted dresses.

The yarn was sold by DuPont to throwsters at \$2.32 a pound. This compares with the price of \$1.30 a pound for 3 denier Type 42 Orlon staple and tow. After texturizing, throwsters sold the yarn to knitters at about \$4.00 a pound. Probably the largest knitter of Orlon Cantreco was Talbott Knitting Mills which turned out full-fashioned sweaters as well as knitted dresses of the textured acrylic yarn.

The yarn had been evaluated by a number of men's sweater firms as a sweater-shirt raw material but no commercial quantities of these knit shirts appeared on the market.

In developing Orlon Cantreco, DuPont obviously had attempted to capitalize on renewed market interest in Italian silk knits.

No indication was given by the DuPont spokesman as to the company's future plans with respect to development of a new Orlon filament yarn. It was pointed out, however, that research work on new Orlon fiber forms is continuous and for this reason a continuing interest in perfection of an Orlon filament product could be inferred.

Reports from knitters who had worked with Orlon Can-

(Continued on Page 31)

# LPW

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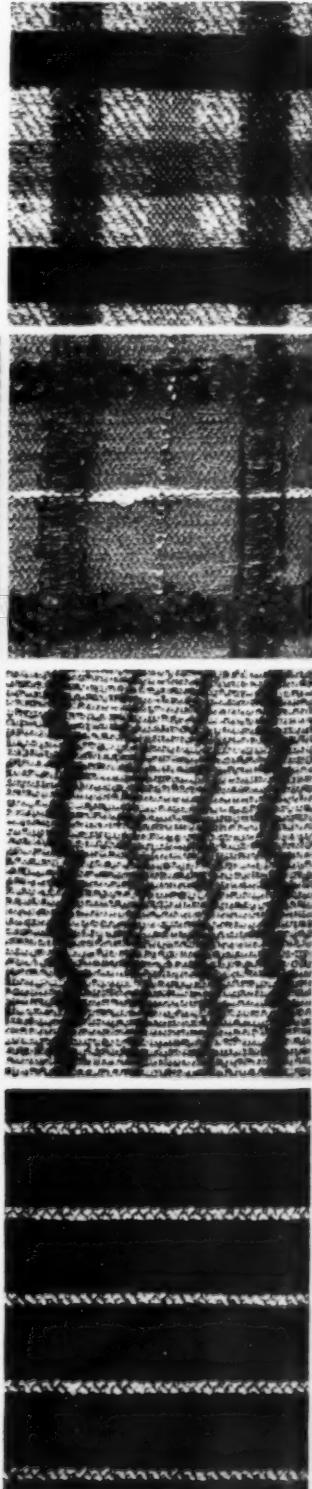
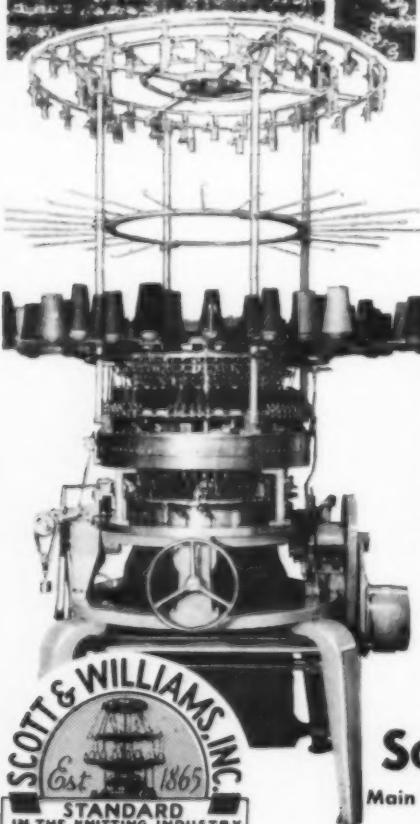
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**Mill Modernization**

# Bobbie Brooks Installs Computer And Materials Handling

By SANFORD MARKEY

CLEVELAND, O.—Growing demand for sportswear means greater efficiency in expediting and materials handling, and Bobbie Brooks, Inc., is helping to meet the challenge through a newly integrated computer and conveyor installation in its Cleveland operations to cope with its constant inventory of over a million garments. A dual electronic computer and a two-mile network of interlocking materials handling equipment costing about \$350,000, is the keystone of the new center that already services customer orders at a rate of more than 50,000 units a day, and this means "coast-to-coast service for customers with faster service, minimum of error, and a major effort to keep abreast of our needs in supplying customers," according to a Bobbie Brooks spokesman.

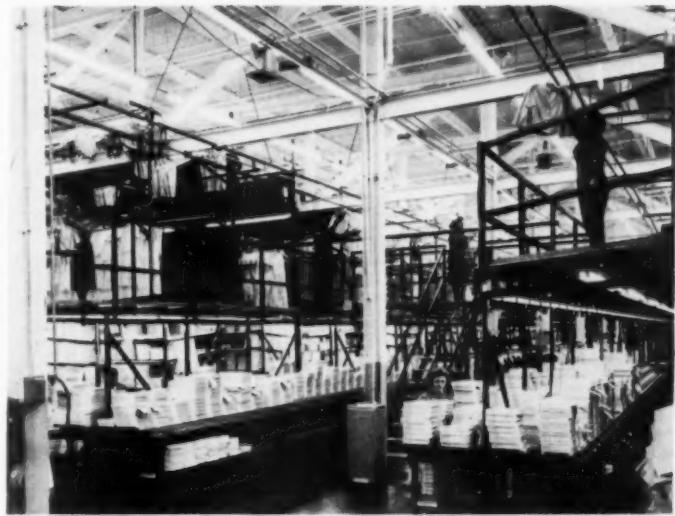
"We anticipate a continual updating of our processing data," declared Jack Landis, vice president of finance, "and we believe our present plans assure us more efficient and profitable coordination in our marketing, purchasing, manufacturing functions and fiscal control. This is an integral part of our growth. Only by keeping abreast of new developments, and availing ourselves of them can we maintain and improve service to our customers."

Besides the present installa-

tions, Bobbie Brooks is scheduled to install a more advanced computer this year; one that is 15 times faster than existing ones. The new distribution center was designed and built by The Austin Company, and includes a new building of 87,000 square feet, and 16,000 square feet converted from an existing building. It is adjacent to the 40,000 square-foot general offices that recently was converted and remodeled for expanding Bobbie Brooks' operations.

An additional 100,000 square feet of land adjacent to the center has recently been purchased by Bobbie Brooks, whose president, Maurice Saltzman, foresees the need to prepare for shipments at the rate of 100,000 units per day—or double the present volume—by June 1966.

Normally, the company has about 6,000 orders on hand for processing—some for immediate delivery, the majority for future shipping. Each order involves 60 to 65 styles and colors in various sizes. Thus 400,000



Boxed goods move toward this order consolidation point in Bobbie Brooks, Incorporated's new national distribution center over eight parallel roller conveyors; four on either side of the central row of columns which are the only interior supports in the 86,000 square foot structure. Eighty foot welded H-section roof trusses with 14 foot clearance to the bottom chord provides a maximum of useful space overhead, where hanging goods are stored on 2,160 lineal feet of slide rails at three different levels above the boxed goods area at floor level.

checks against inventory balances are necessary to process orders on hand at any one time.

Besides its speedier processing of orders and handling of garments, the new distribution center is notable for its compactness and engineering features that eliminate the many factors that might damage mer-

chandise. All air is filtered by the air conditioning system that extends throughout the plant and offices. An impervious floor covering insures maximum cleanliness and everything is painted white, enhancing the effectiveness of high level illumination.

(Continued on Page 7)



This twin installation of Ramac-305 computers on the mezzanine at the north end of Bobbie Brooks, Incorporated's new distribution center gives this leading producer of young women's apparel the means of highly effective inventory control and all of the production planning, purchasing and distribution advantages that accompany this control.



Keypunch department on the mezzanine at Bobbie Brooks, Incorporated's new national distribution center directly adjoins the computer area where twin Ramac-305 computers have been installed for use in inventory control and production planning. Punch cards are used for processing of all orders and to record the receipt and handling of stock.



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The center has a planned shipping capacity of 9,000,000 garments annually, or a turnover of nine times its usual inventory. Effective utilization of almost all of the 2,000,000 cubic feet of space in the center was promoted through Austin's use of 80-foot welded H-section trusses with 16-foot clearance to the bottom chord. Overall clearance below the roof is 25 feet. Inventory capacity has been greatly increased through the extensive use of mezzanines and space up in the trusses.

Everything moves directly from one of the center's five receiving docks to its assigned location in the order-picking areas when it arrives by truck

from one of eight company manufacturing plants or 40 contractor plants. Boxed goods are moved by fork lift trucks to gravity flow skate roller bins, for transfer as desired to order-accumulation conveyors from 10,000 openings at six levels—all below the mezzanine. Four city blocks of V-belt and roller conveyors are used to speed boxed goods to order consolidation areas.

Hanging goods are transported from the receiving docks by V-belt conveyor to pre-assigned storage positions at different levels in the upper section of the building, above the boxed goods storage area. Additional conveyors then move outgoing merchandise from

storage to a central order consolidation area. Thus, the stage has been set for automation of order-picking functions as conditions warrant.

All orders are built up for transfer to the packing department on standard order consolidation trucks with space for hanging goods above a wooden base provided for the boxed goods.

All windows were eliminated in the new building and those in the remodeled structure have been closed for greater air conditioning efficiency. Air is changed eleven times an hour. The cooling is provided by small refrigerating compressors (up to 25-ton capacity). These have been installed in conjunc-

tion with Austin standard package air-conditioning units at ten different locations throughout the distribution area, which requires refrigeration totalling 430 tons, exclusive of that serving the general offices.

The use of Tectum insulation throughout the interior of the distribution center, reduces both the noise level and heat transfer through the walls and roofs, also aids maintenance.

Strip fluorescent lighting with eight-foot tubes spaced at designated intervals to maintain at least 50 footcandles of illumination throughout all stock and order-filling areas requires a total of four miles of fluorescent tubing in the distribution center alone.

### Mill Modernization

## Somerset Knitting Mills Expands Operations

PHILADELPHIA, Pa.—A new dimension has been given to the word "expansion" by Albert Kraftsow, president of the Somerset Knitting Mills, manufacturers of men's and boys' sweaters. When Mr. Kraftsow took over Somerset seven years ago the entire operation was centered on two floors, comprising some 8,000 square feet of space; average production was about 350 dozen sweaters a week.

Today, Somerset boasts three floors and has yet to attain its full production potential. Expansion of mill space has increased at the rate of some 8,000 square feet each year and now totals 65,000 square feet.

"Our first step was to evaluate Somerset's sales potential," said Mr. Kraftsow. "We set an objective and then made our plans. The only way to do the best job was to have adequate room to work."

"First, we determined what trade we wanted to go after, and

traded up. We discovered that a better product was in bigger demand. And with sweaters emerging as a styled-item, we pretty much had our work cut out for us."

Somerset has 50 knitting machines. Top name brand jobbers are supplied by Somerset.

Mr. Kraftsow has a simple explanation of the reasoning in his long range planning. "We buy new equipment this year and reap the benefits of a wider selection of styles the next year."

The present organizational setup at Somerset, according to Mr. Kraftsow, has resulted in a marked improvement in qual-

ity and output volume. "In fact," he added, "each expansion step has shown a decided improvement."

Each of the basic operations—knitting, cutting, sewing—is housed on a separate floor. A time-saving conveyor belt carries stock from the knitting department to the cutting and operating section. The finishing and shipping department occupies a full floor across the street.

An exceptionally large storage area adjoins the knitting department. Here, a week to 10 days' supply of goods is maintained, making it easy to meet the demands of the operating and cutting departments.

This storage section, where goods are sorted and orders picked, added to a full floor of space for finishing and shipping,

has eliminated split shipments.

The fact that the finishing and shipping department is located across the street from the other mill departments in no way slows down production.

Three times a week locked and sealed crates are loaded and transported on a tractor-trailer across the street.

Somerset places a great deal of stress on its Universal back-winder. Every cone of yarn is rewound before it reaches the knitting machine.

The general office, under Mrs. Elizabeth Rusakoff's direction, now boasts a Friden tape punch, and an automatic record keeping machine.

Also included in Somerset's recent, major expansion are the laboratory, washing and steaming segments. Each has been enlarged and improved.



Sideview of cutting room shows portion of Somerset's expansion. The section formerly included the finishing and shipping departments.



Somerset's new large, well-lit shipping area is the most recent example of the mill's expansion.

## **Men's & Boys'**

### **Six- And Seven-Button Cardigans In Lamb's Wool Spell Success In West**

SAN FRANCISCO, Calif.—A generally optimistic picture was reflected by sales recorded at the market week staged here by the Men's and Boys' Apparel Club of California, June 18-21 at the Sheraton-Palace Hotel.

Classic six- and seven-button cardigans in flat knits led all other styles in interest. Many salesmen noted an increase in the demand for slipovers, although cardigans continue to outsell them. Lamb's wool is the favored fiber.

Bookings were undoubtedly influenced by the fact that many retailers, particularly among the smaller stores, are overstocked on bulkies and are consequently buying cautiously.

In colors, black is the overwhelming favorite, emphasizing again the return to a more conservative look. There continues to be some emphasis on loden green with coming colors spotlighting lime and certain shades of blue.

One of the most enthusiastic reports came from Al Madsen of Brentwood Sportswear. Sweater sales were "way ahead of last year," he said, and 1960 was one of his and his company's best years. His top seller is a seven-button, link and link cardigan of 100 per cent Merino wool with saddle shoulders and side vents. Black is the number one color followed by green, brown, cedar, natural and gold. For the first time, he indicated, he was also receiving some play on a light blue.

The second leader in the Brentwood line is also a seven-button, side vented cardigan of 100 per cent alpaca, retailing at \$19.95. Basic colors lead in popularity.

Mr. Madsen indicated that certain sweater styles are moving extremely well, particularly the seven-button models. For the first time this season, he stated, sweater sales have been booming even in California's

warm areas. He had, he reported, more orders for "delivery as fast as possible" than he had ever received before at this particular time of the year.

Bill Votaw, Budd and Votaw, termed the market excellent. The flat surface in lamb's wool is favored, he stated, with a trend developing toward alpaca. The neat, classic, casual feeling has definitely arrived in sweaters, he feels.

Under their own label "7-high," a seven-button cardigan group by Budd and Votaw was being endorsed. In lamb's wool, the item retails at \$13.95; in alpaca yarn it is \$15.95. For fall 1961, the lighter tones are favored, Mr. Votaw noted. He also pointed out that while more cardigans are sold than any other style sweaters, pullovers have been gaining during the past few seasons.

"A very good show" was the report of Leo Roth of Encino Shirt Corp. and Laguna Swimwear. Open neck knit sport shirts, especially in Durene and Acrilan, are important, he indicated. His woven fabric swimwear also moved well, he stated.

Fine gauge goods in classic V-neck pullovers and high button cardigans are replacing the bulky sweater for fall, 1961, Karlton Nathan of Edmund Taylor and Sons reported. "Shawl collars and bell sleeves," he said, "are definitely out. There is interest in short hair brushed fibers, as well as boat and crew necks in pullovers for the college set."

A group of knits of full cloth in buttons from Edmund Taylor and Sons was also in demand.

Mr. Nathan indicated that pullovers are more popular than in the past but that cardigans still lead. Business, he feels, should move upward now. He noted that many stores have heavy inventories of dated bulkies that will have to be replenished with the new classics.

Ed Isackson of Brad Whitney Sportswear, said "knits have replaced many so-called staples." A reorder check-out item throughout the country with his firm is the Regimental, a smartly styled five-button cardigan with a crest and contrasting piping.

(Continued on Page 11)

## **TWO GOOD LEGS**

**If you have two good legs, why try to run on only one?**

**Some manufacturers, distributors and retailers try to run a successful knitted outerwear department on one season. They ignore completely or fail to emphasize the spring and summer season. They don't realize that sweaters are worn as much, if not more, in spring and summer as in fall and winter.**

**Don't hobble your volume and profits with a one season instead of a year round operation.**

**Our spring 1962 collection is now ready for your approval.**

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### **The Lion Knitting Mills Co.**

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Edward Ostrow, of Revere Sportswear, echoed the report that flat knit lamb's wool sweaters are the most important. He feels that many retailers, particularly the small stores, are overstocked on bulkies. The market, he stated, did not come up to that of a year ago when they "bought bulkies like mad!" Current sales, he indicated, are marked by caution, but if retail sales develop well, there will be a big scramble to get merchandise, he predicts.

Sixty per cent of his business, Mr. Ostrow reported, is in the coat category in six- and seven-button styles of lamb's wool knit on a ten gauge machine.

### Right Fit Said To Put Every Man In Shape

The long and the short and as tall are all blessed, according to the American Institute of Men's and Boys' Wear, by apparel sizing technique that can make the male fit to be looked at no matter how he's built.

In its breakfast fashion show at the Pierre July 12, the Institute sent models of various sizes and shapes down the runway to prove the point.

For a size 37 short, a flat knit sweater in a V-neck model seemed to add height. For the long man, bulky sportswear and spread collar were suggested for illusion of breadth.

In the show's finale, a golf foursome of long, thin, short and

stout models displayed knitwear, including a V-neck cashmere pullover; a seven-button cardigan with camel hair sleeves and suede panels and a crew neck Shetland pullover with bold horizontal stripes.

### Dyestuffs

#### Four Reactive Dyes Announced By Sandoz

Four new Drimarene-Z reactive dyes—a yellow, a golden yellow, a navy, and a bordeaux—have been released by Sandoz, Inc.

The company recommends them for printing and pad dyeing. They are said to possess brilliance, high fastness to washing and easy rinsing properties.

Drimarene Golden Yellow Z-R p.a.f. is a reddish shade of yellow. Drimarene Yellow Z-SGL p.a.f. is a brilliant yellow, said to have good light fastness, even after resin finishing, and excellent fastness to washing. It is suggested for the dyeing of grounds for discharges, as it is white dischargeable. Drimarene Bordeaux Z-BL p.a.f. is a deep blue-red reactive dye which can be used for maroon and brown shades. Drimarene Navy Z-2RL p.a.f. is a rich, reddish shade of blue. In heavy percentages it is useful for economical navies, and in lighter depths, it can be used for bright royal blues, the company said.



Italian versions of bulky sweaters knitted in extremely coarse gauge type Orion are shown. Left: Cable stitching against novelty background details out and provides surface interest. Right: Airy, dimensional stitch forms all-over designs.

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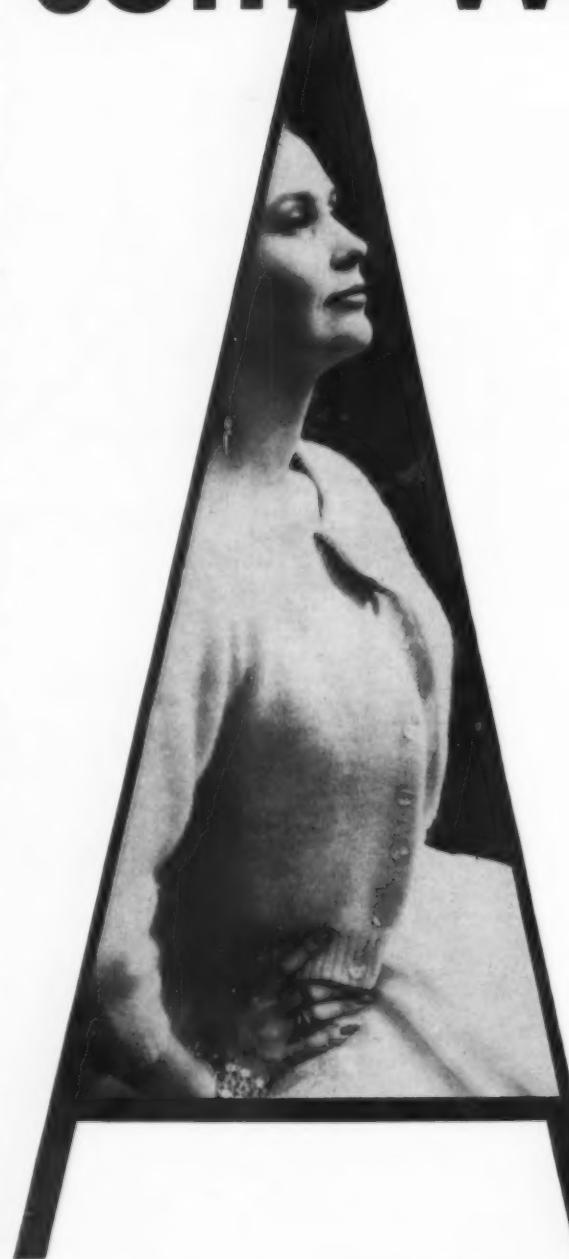
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## Knitwear Ideas

## Children's Knits Are Fertile Field For New Creativity



1. Classic boy's sweater-shirt has full-fashioned sleeves, collar and two-button placket.
2. Herringbone construction imparts bulkiness to a boatneck slipon.
3. Contour neckline extends to wide, ribbed placket on a girl's classic cardigan.
4. Medal detail is an interesting intarsia note on a girl's V-neck blazer.
5. Coarse gauge ribbing imparts a chunky look to a classic V-neck pullover for boys of all ages.
6. The youngest child can be fashionably dressed in knitwear as here exemplified by a double breasted sweater and matching pants. Note the irregular line of the placket.

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fibers	earnestness	benefits	variety	labor	mills
filament	liaison	activity	programs	ease	pre-eminence
roving	resourcefulness	promptness	lucubration	brains	collation
yarn	attraction	insight	acknowledgment	gain	amenity
skeins	color	concordance	friendliness	kindness	individuality
cones	determination	arrangement	constancy	laboratories	creation
tubes	idealism	tolerance	meticulousness	specialization	mentors
pirns	substance	leadership	enlightenment	precedent	prominence
worsted	perfection	perspicacity	ascription	ability	concurrence
blends	choice	endeavor	potentiality	data	opportunity
zephyr	application	honesty	frugality	invention	exertion
diversification	quantity	care	solutions	enthusiasm	interest
utility	industry	artifice	consolidation	ramifications	perception
ambition	profit	forthrightness	authenticity	modesty	modicum
economy	understanding	notary	exposure	position	counsel
justice	affability	importance	products	compatibility	amity
service	business	distinction	gumption	knowledge	desirability
prestige	modicum	altruism	abundance	faith	precedence
morale	reciprocity	refinement	introspection	power	concentration
credence	innovations	missive	ethics	abreaction	attributes
veracity	value	consistence	preference	obligation	endurance
recourse	appropriateness	background	assortment	blends	inspiration
honor	tact	reliability	strength	specialists	convenience
arts	decorum	vitality	mien	intelligence	popularity
solidarity	orientation	proficiency	thanks	effort	concern
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eminence	belief	simplicity	backing	amelioration	ingenuity
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vision	selection	combinations	preponderance	profusion	attainment
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consciousness	awareness	beauty	assent	vigor	discernment
steadiness	incentive	agency	recommendations	dedication	accordance
information	eagerness	wisdom	organization	northerners	concert
optimism	policy	diligence	suggestions	advantages	exclusiveness
versatility	usefulness	procedure	prevention	quality	attraction
accusability	predomination	effectiveness	items	manufacturers	conscientiousness
proof	lucidity	puissance	magnitude	confirmation	accretion
novelties	assurance	co-operation	critiques	initiative	conclusions
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## Children's Wear

### Southern Orders 30% Over 1960

BIRMINGHAM, Ala.—Knitted outerwear received strong play at the Southern Fashion Exhibitors Silver Anniversary Fall and Back-to-School Show, and the Molton Fashion Exhibitors, June 18-20. Some 1,000 buyers bought ahead and in depth.

Orders for knit sportswear ran as high as 30 per cent ahead of last year. Flat knits attracted buying attention in slim pants, pleated skirt designs, as well as in dresses and coats.

Square necks and V-necks shared top buying response in sweaters, with cowl, cape collars and rolled effects. Bulky sweaters were well ordered in longer lengths and bolder stylings. Fur blends in dressmaker designs were wanted along with semi-classic cardigans in Shetland. Zip fronts scored. Tunic designs were big in novelty merchandise. Jacquard patterns drew buying acclaim, along with solids, texture weaves, tweeds.

effects and big button trims. Hot shades were popular, particularly magenta, but black held its own.

Knit pants and sweaters sold vigorously for Pete Chase, Queen Casuals. Bulkies were best in sweaters selling at \$5.98 to \$10.98 retail.

Exceptional business was enjoyed by Louis Heines, Baby Togs. Customers bought his knit stretch leotard sets at \$2.98 and \$3.98 per set.

Coordinated groupings of Capri pants, poncho tops, novelty jackets, at \$1.98 to \$3.98, in timber-line green, pumpkin, fuchsia, brought home the sales bacon for Alfred G. Braun, Arlene Cotton Knits. Fully lined merchandise is wanted by all retailers in all categories of women's wearing apparel today, Mr. Braun noted, but it is a necessity in knits.

Richer dark colors than those of previous markets were credited with lifting sales volume at Anne David Casual Knits, by Seymour Lavine. Selling readily were two- and three-piece double knits in charcoal and black.

At the Molton, greens, blues, grays in the controlled flair silhouette, solid colors, and patterns, double knits and jersey knits, sold well at Sacony.

Fashion shades of flamingo, peacock, parakeet, oriole, sold Knitown Togs Pre-teen Sweaters by the hundred for Artie Bloom.

### Swiss Designer Believes In Young Sophistication

ZURICH, Switzerland — A Swiss designer who supplied the domestic and foreign markets has applied his inspiration exclusively to knitted outerwear for small children. Ruegger & Co., of Zofingen, feels little ones should look smart and attractive in order that they develop a sense of being well dressed at an early age.

Ruegger has designed stylish wool sweater sets that can be worn at any season. Some of these consist of a classic short sleeve slipon and a long sleeve cardigan.

A girl's sweater-blouse with three-button placket and white stripes at the bottom and on the collar can be worn with full or

slim skirts, slacks or shorts.

In designing beach ensembles for little girls, Ruegger has combined practical application with a French touch. Non shrinkable beachwear consists of jacket or slipover tops with round or V-necklines (the square neckline is out of fashion this season), and a matching tiny bikini swim trunk in the leading design of the season—stripes.



Ruegger's slipon with multi color stripes and detachable dickey.



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**Women's & Misses'****Mohair Loop Knits  
In Guy D. Line**

Knits are playing an increasingly important role in the ready-to-wear fall collection of Guy D. although the firm places heavier stress on their woven numbers. Fine gauge flat wool jersey predominates, but novelties such as heavy rib, mohair loop and herringbone constructions and patterns including checks and stripes appear. Encompassed within the line are dresses, suits and ensembles for day and evening. In all, knitwear has reached a new dimension in this line.

One featured grouping consists of fine gauge flat knits which are offered in three color choices: red and navy, emerald and navy, and brown and black. Through slightly lowered waistlines, eased necklines and gentle flares that barely skim the hips — features also apparent in the woven segment of the line — the relaxed look is brought to the fore.

A V-neck dress with lowered waist above a gently flared skirt has neckline, cuffs and waist pocket flaps piped in contrasting color. Loose, three-quarter sleeves contribute to the relaxed look in a boatneck sheath detailed with contrast color piping and a blouson top marks still another sheath in this wool jersey group. The two-piece boatneck overblouse dress features contrast color along the edge of the top.

Checks, herringbone motifs and stripes pattern some of the more unusual knits. Ultra chic and closely resembling the finest worsted fabric is a three-piece ensemble consisting of a black, short sleeve, V-neck overblouse and cropped jacket and skirt knitted in a black and white herringbone construction. The unusual skirt is fashioned with a deep inverted front pleat and smooth back, but the bias cut results in even flaring all around.

Another three-piece knit has a checked, sleeveless V-neck overblouse and solid color skirt. Solid color rib details the checked jacket.

Narrow, horizontal stripes in gray, taupe and oyster white pattern a dress style often re-

peated in this line. The dress is a V-neck sheath which is slightly blouson and has long, full cuffed sleeves. Another striped knit is multi-color, multi-width and also of fine gauge wool. Here, stripes are offset by black piping along cuffs and jewel neck. Black fringing details the tie belt.

An unusual solid color knitted dress is a fitted princess sheath whose demi-overblouse is actually a simulated bolero front. Elbow length sleeves and jewel neck are further style notes.

To be worn with or without its self-belt is a loosely fitted long sleeve sheath. Clever seaming fosters the desired look and provides sufficient design interest.

Mohair loop knits form an extensive grouping within the collection. Included are two V-neck dresses. On one, a lowered waistline is suggested by a self-fabric tie. The other is a two-piece dress with notched overblouse. The previously described sheath with V-neck and full, cuffed sleeves also appears in the mohair loop construction.

Biggest surprise is an ankle length gown in mohair. It has one side slit that extends to the knee, plunging V-neckline and no sleeves. Colors of the mohair knits are citron, grape, natural and green.

Mohair teams with chiffon in another evening outfit. Here, the top with its decollete front and back is placed atop a layered chiffon skirt.

Fine gauge, dressy knits include a jersey sheath with fly away back panel, a boatneck long sleeve sheath with crushed satin cummerbund and a sleeveless sheath with boatneck in front and plunging U-back laced across with parallel rows of spaghetti piping.

Also in jersey is a pouff-skirted dress with long, fitted sleeves in contrast to a deep, square, decollete neckline.

Lurex metallic yarn adds glitter to a black, blue and green knitted dress the flared skirt of which has a scroll motif. Tiny sleeves, a high boatneck and gold piping are added touches. The metallic yarn also is combined with wool and nylon in a ribbed knit with V-neck, drop shoulder and full cuffed sleeves. It comes both with a long and a short skirt.

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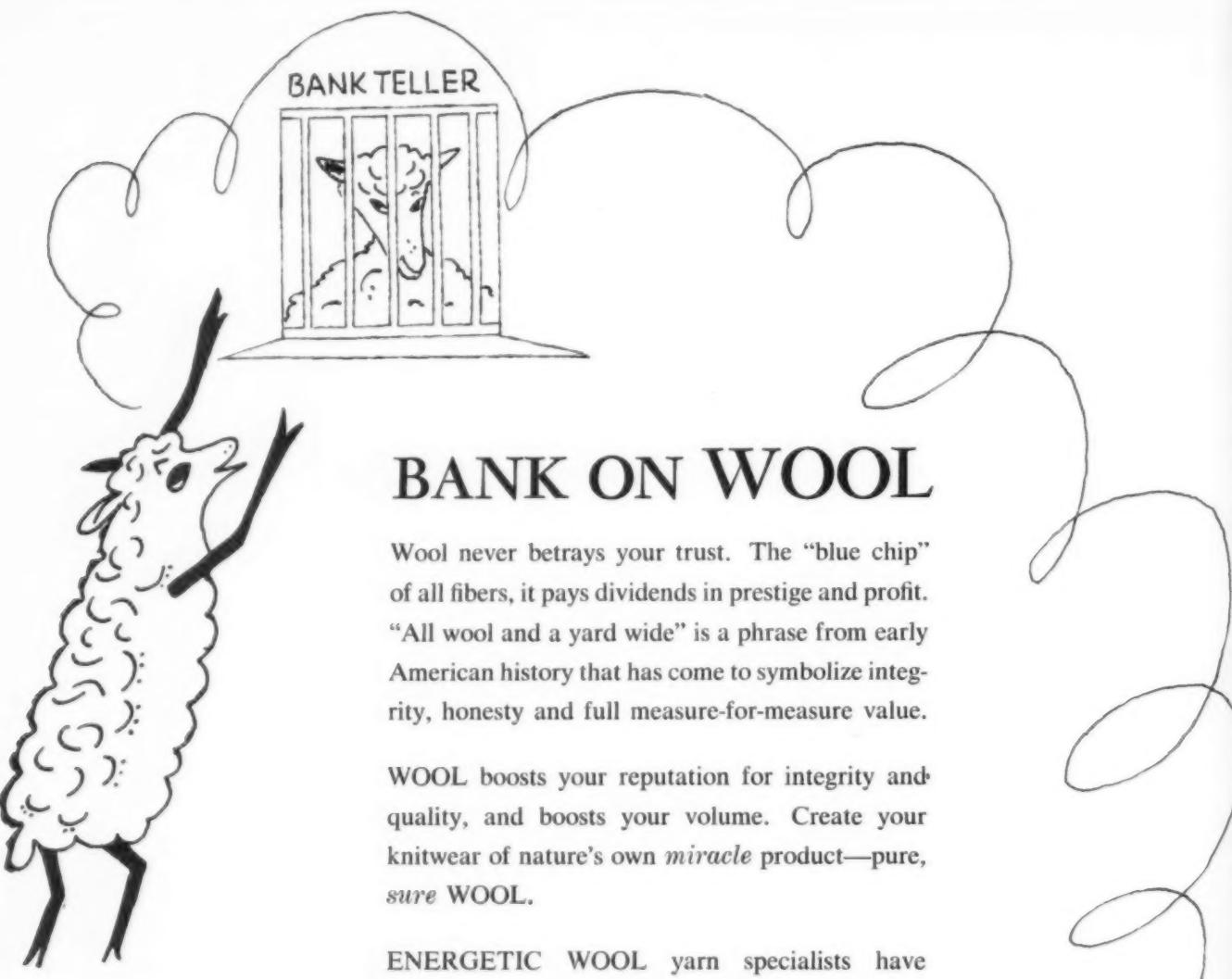
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**Knitwear Ideas****Two-Piece Knits In Tune With Fall '61 Trends**

Top row: A backward sailor collar makes news in front of a flare skirted overblouse dress.

Softly flared skirt finds its color counterpart in novelty cross stripes on the overblouse. Note neck and sleeve insert lines.

Tiny bows mark both extremities of a simulated placket in contrasting color. The tone of the overblouse is relaxed with slightly scoop neck, short sleeves and straight bodice lines.

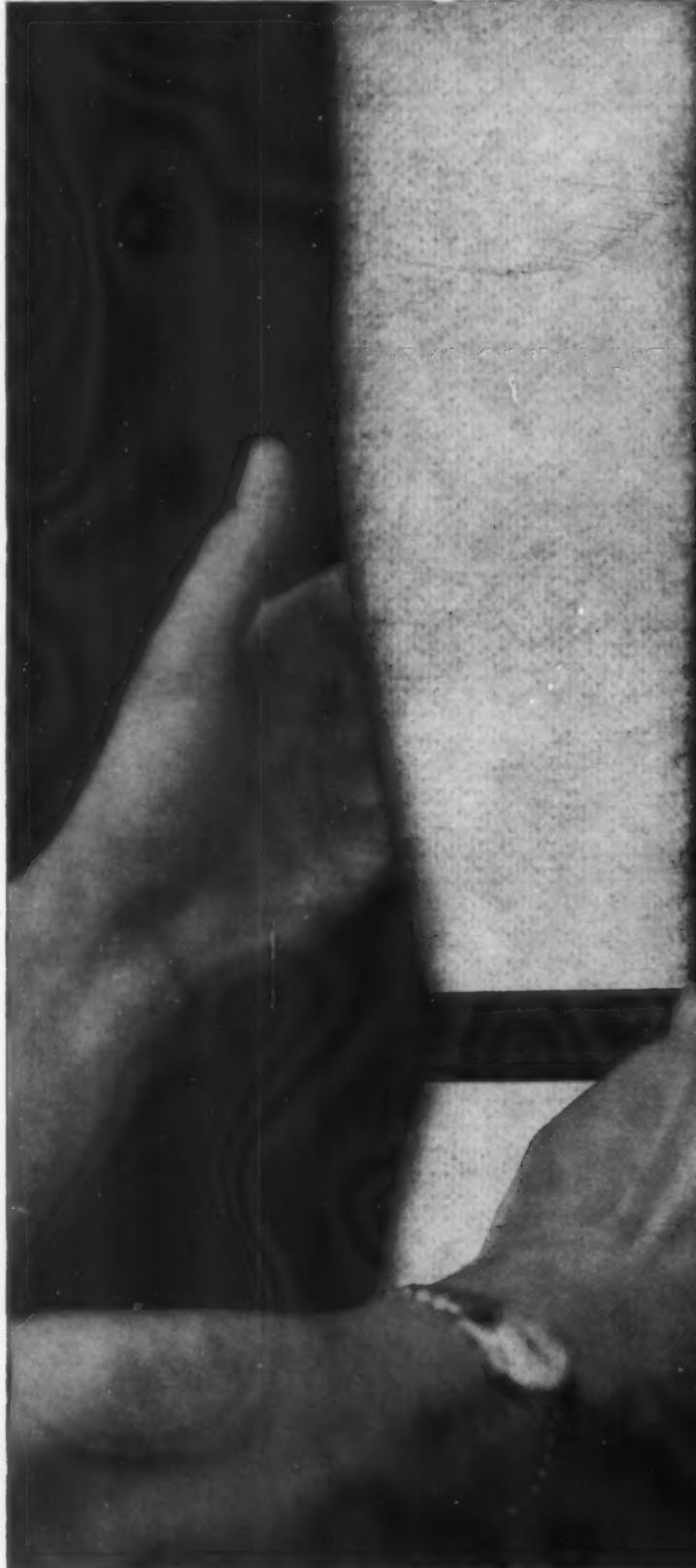
Bottom row: Coarse gauge ribbing against a flat jersey heather background is found on smart sailor tie and along bottom of skirt.

Wing collar border and deep placket in contrasting color offset the sparkling white of the fitted overblouse.

The wing neckline on a three-quarter sleeve jacket is cut low to reveal striped dress top. Stripes also outline the jacket.



George L. White



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**Women's & Misses'****Multi-Color Knits  
Flash At Show**

BOSTON, Mass. — Multi-colored effects in sweaters and knitted articles stood out at the New England Apparel Travelers show at the Statler from June 25 through 29. These ranged from color used with white worked into a design, to all-over tweedy looking garments. One firm knit as many as six colors together into a novel bulky that would coordinate with just about any shade skirt.

There was emphasis on achieving a hand-made look, and borders on cardigans are running wider for fall. Colors were bright and many feel that emerald or kelly green is more of a season's color than magenta. Two- and three-tone brown combinations were popular here.

Chanel type sweaters in boleros, suburban coats and tuxedo jackets of bulky Orlon and Orlon Sayelle were featured in Euclid Sportswear's Dotty Mann selection. The bolero was offered

in all white and also with turquoise, beige, lilac, blue, yellow, pink or mocha with white. On the two-tone arrangements, color and white stripes about eight inches wide extended horizontally with white looping over the color and color looped on the upper half of the white panel.

**Orlon Cardigan**

One bulky Orlon waist-length cardigan, which Oscar Mulsky, representing the Euclid line here, said was extremely popular, simulated hand knitting with a fabric made up of criss-crossing in inch squares. This came in white only and seven buttons were used for the close.

A mixture of black and white and iris and white were used for Euclid's suburban coats. This had a tuxedo type lapel, about three inches wide, extending down the front. Two patch pockets set at the hem were deeper on the inside giving a slanted or slash effect. The two-tone arrangement consisted of white rick-racking over the color with white worked into floral patterns on the lapels.

Orlon Sayelle, in solids of

white, beige, jockey red, turquoise, beige, magenta and green was used for another Chanel type jacket that had a crew collar and border about two inches wide. The all-over fabric pattern was made up of chevron stitching set in panels about three-quarters of an inch wide and extending horizontally with a separation between each.

For a selection of nubby tweed shaker sweaters, Venice Knitting Mills blended six or seven colors together in arrangements that produced three predominating effects, one gold, another blue and a third a green overtone. The waist length jacket had elasticized cuffs and waist and six wooden buttons were used for trim. This fabric was also made up in hip length cowls, bateaus, a Chanel-type cardigan and a hip-length convertible shawl coat sweater.

**Laminated Knits**

Laminated jersey knits of 80 per cent Orlon, 20 per cent wool were used by Fritzi of California for a waist length jacket and a shawl collar cardigan. The jackets, trimmed with three large buttons, were offered in

solids of red, green turquoise, black and gold and a piping edge was used down the front and on the rounded hem. A popcorn stitch was used for the cardigan.

**Double Jerseys**

Murray Katz, representing Fairfield Knitwear in New England, said that bookings were very good here for a selection of double jersey wool knit jackets to coordinate with tapered pants and skirts in solids of wintergreen, red, black, ebony brown and oxford grays. These were boxy sweaters trimmed with seven metallic buttons with a stamped design. These garments had a crew-type neck and cuffs on the sleeves were decorated with a half-inch of pointelle.

For mixed color combinations, Fairfield blended tones of beige, cocoa and dark brown; red, gray and black; black and two tones of gray and also three tones of green. The yarns are mixed in an all-over fabric pattern of small chevron stitching. Seven small, beveled plastic buttons, of matching shade, were

(Continued on Page 23)

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used down the front and the two patch pockets were longer horizontally than they were deep creating somewhat of a carpenter's apron effect.

Two exhibiting firms have added knit lines for the first time this fall. One, Schwartz Sportswear, a skirt house, has included a selection of Orlon and fur blend sweaters to sell under the name Mar-Jean Sweaters. The blends are angora and also kid mohair with lamb's wool and nylon and the color selection to match skirts of plaids, tweeds and solid shades include gold, green, blue, rose and magenta and gray and beige heathers.

#### Classics and Novelties

Mar-Jean sweater styles tend toward the classics, but there are also some novelties. One mock turtleneck slip-on had three shaded buttons on the collar and four on a placket which was edged with pointelle. This came in solids of ming green and buttercup in addition to basic shades. Another pullover with a split placket and trimmed with five buttons had a hand embroidered intarsia chest design and there was also a scoop neck with an edging three-quarters of an inch wide which was slotted to accommodate a knit ribbon laced through it.

Toby Lynn, Inc., dress manufacturers, have added a one-piece knit dress of wool outside and cotton inside. Pebble stitching was used for the fabric and the cowl collar was split diagonally and decorated with a single large cloth covered button. The buckle belt was also knit.

The most novel application of knitting by this firm, however, was a knit bodice on a chiffon skirt. This came in solids of black and red. The chiffon laced through the knit down the front and the top had elbow length sleeves and scoop neck and was knit in boucle.

#### Jacquard Patterns

Jacquard designs in color on white sweaters were used extensively in the Arkwright selection. These sometimes took the form of stripe patterns and sometimes were used to trim the extra wide borders on cardigan. One seven button, crew neck bulky Orlon had designs in peacock, magenta or kelly green in horizontal arrangements one and one-half

inches wide, three inches wide and one and 1½-inch panels repeated. The lower part of the sleeves was in solid color. Another arrangement was the use of jacquard designs to edge a wide johnny collar and down the button band in a four inch wide panel. The five buttons were set low on this style giving the neckline an added V.

#### Imports

#### Progress Reported At GATT Conference

(Continued from Page 1)

Mr. Korzenik is also speaking for the apparel as well as the knitgoods industry.

In consistency with an established principle of GATT, no industry spokesman may be in attendance at any international session. Nevertheless, since Sunday consultations have been held daily and on certain days more than once for the purpose of acquainting the industry group with the progress of negotiations and to receive its viewpoint and advice. No statements could be obtained for the KNITTED OUTERWEAR TIMES from Mr. Nields or Mr. Korzenick or any other of the U. S. industry representatives because they are pledged to hold in confidence all matters concerning the proposals and their progress throughout the course of the conference. The industry advisers to the delegations from the Common Market nations were convened in joint session Wednesday afternoon at the Hotel Du Rhone for the purpose of developing a common policy on the proposals under discussion. Later that evening the Japanese delegation tendered a reception to all industry delegates of all countries.

What some of the American industry representatives are coming to realize as a result of their informal chats with foreign textile men attached to other delegations is that while European nations have been quite restrictive on imports from Asiatic countries, others have also suffered deep penetrations in textile and apparel and the U. S., though it has borne a large share of such trade, is not alone. At least, there appears a growing disposition to judge by comments of some foreign industry representatives to try to develop a common solution.

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### Knit-goods "Know-how"

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- Piece dyeing of Knitted Fabrics
- 850 lb. kettle lots
- Latest stainless steel equipment and controls
- Color uniformity

## FINISHING

- Specialty processes available — as per your requirements.

## PROCESSING

an exclusive washing process devoted to bring out the finest obtainable handle in all fibers and blends with the minimum oil content.

## Quality plus service

- When you specify "City-Wide" you are assured that experienced experts process every garment with the most advanced methods in a new, modern plant.

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or TWining 4-4584

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KNITWEAR PROCESSING CO., Incorporated

Temporary Address:

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Glendale 27, N. Y.



From spinning  
to dyeing,  
CROSS yarn is  
as fine as human  
skill and technology  
can produce

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...the finest cotton knitting yarn

Double-Carded or Combed  
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**Cross Cotton  
Mills Company**  
MARION • NORTH CAROLINA

Jacobs and Reeser Co., 40 E. 34th St., New York, N.Y., Carl L. Miller & Sons, 808 First Nat'l. Bank Bldg., Utica, N.Y., Oliver R. Cross, P.O. Box 529, Marion, N.C., Carl L. Miller & Sons, 7 Bala Ave., Bala Cynwyd, Pa., David F. Swain & Co., 105 W. Adams St., Chicago 3, Ill., J. Allison Davant, Jr., 1011 Johnston Bldg., Charlotte, N.C.

**Knit Laminates****New Treatment  
For Curon Fabric  
Is Perfected**

Reeves Brothers, Inc., at its Curon laminating plant in Garfield, has perfected a simplified process for post-treatment of laminated fabrics to make them slippery. This new treatment makes Curon laminated fabrics easier to sew, as they can glide and slide under the plate with ease.

Called Curon E-Z, the process, a development of Reeves' research division, is available on request at the Garfield plant. Facilities for this special treatment are being installed in the Curon of California plant in Los Angeles.

Reeves now has a complete network of finishing and textile companies as licensees to laminate Curon according to the specifications of the Curonized process.

The licensed laminators represent not only manufacturers of knitted and woven fabrics but

also dyers and finishers of synthetics; manufacturers of films, foils, foams and fabrics; and plastic finishers for automotive, upholstery, luggage, shoe and specialty industries. Under the new program there are now nine different companies licensed under the Curonized process. These include:

American Laminators and Finishers Corp.; the Ames Textile Corp. and Shawmut, Inc.; Nyco Products; Patex, Inc.; Peacedale Processing Corp.; Rosfor Mills Corp.; Sunbury Textile Mills; Rock-Con Laminating Co., Inc., and Wyndmoor Knitting Co.

**Rigid Specifications**

All fabrics produced by these companies must meet Curonized specifications set up by Reeves. The fabrics will be checked by the Better Fabrics Testing Bureau.

These resources are in addition to the laminating plants operated by Reeves Brothers at Garfield, N. J.; Cornelius, N. C.; Dalton, Ga., and Los Angeles, Calif.

Reeves has set up an inter-

national licensing program for the production and laminating of Curon foam.

**Canadian Licensee**

The Gerbro Corporation of Montreal has been in operation since last year as exclusive Canadian licensee for Reeves' patented Curonized heat laminating process. The Gerbro Corporation is a commission laminator and also sole distributor in Canada of Curon polyurethane foam.

The second licensee outside the United States is Texlamex in Mexico, for laminating Curon foam to knit and woven goods. This firm is now in full operation.

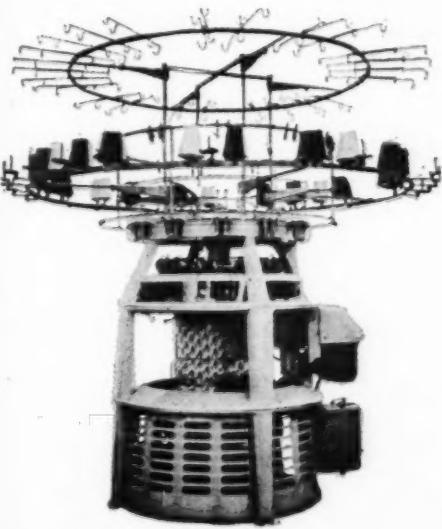
Widening the distribution of Curon foam still further, Reeves Brothers is now joining with Lintafoam Industries, Ltd., Highwycombe, Bucks Co., England, for exclusive sale of Curon foam in Europe, the United Kingdom, Eire and the Commonwealth, excepting Canada, and the Republic of South Africa. The joint effort of Lintafoam and Reeves will be directed towards granting of licenses for the Curonized laminating process and also the Lintafoam process.

**Amerathane Formed  
As Foam Laminator**

Amerathane Industries, Inc., 62 Imlay Street, Brooklyn, N. Y., has been organized as a successor to Lamine Associates, Inc. The new company will specialize in the lamination of urethane foam to knitted and woven fabrics using the trade mark, Foamagic.

Herbert S. Howard, formerly vice president of A. D. Gosman Co., is president of Amerathane. Max Millman, president of Milpac Dyeing Co., Inc., and Knit Goods Brushing & Finishing Co., Inc., will also be an officer of Amerathane. Philip Rubin, an executive of Milpac, will participate in the company's foam lamination program at several levels.

Through Amerathane association with Milpac and Knit Goods Brushing & Finishing, the companies will offer completely vertical service to fabric and garment manufacturers. Plans are to service a limited number of selected accounts. A quality control program and inspection procedure on finished goods has been set up.



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HAND FLAT KNITTING MACHINES  
NEEDLES and ACCESSORIES  
EARLY DELIVERIES**

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Showroom: 303 Stockholm St., Brooklyn 37, N. Y.  
Tel. Glenmore 6-0205

**Exclusive Agents for the United States and Canada of:****ALEMANNIA-SEYFERT  
& DONNER**

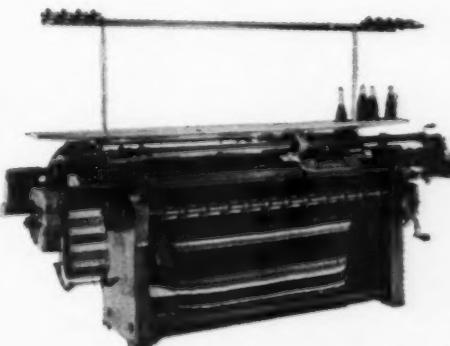
Western Germany

Fully automatic single lock flat power machines, 3-14 cut, 64" and 71" needlebeds, for garments and trimmings

**GEORGES LEOCEY & CIE.**

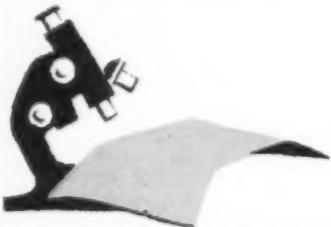
France

Circular machines for Jacquard, Double Jersey, Links/Links, Interlock and Eightlock fabrics and garment lengths



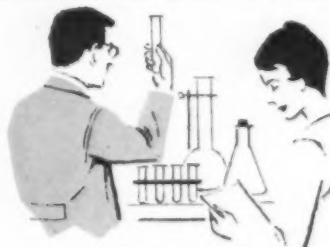
# Ban-Lon<sup>®</sup> knitwear builds business

There is definitely a profit-*plus* story in "Ban-Lon" fabrics and fashions. It's the unusual combination of unequaled properties, all assured by the unique crimp in the "Textralized" yarn! Soft, luxurious hand/excellent stability/resistance to pilling and wrinkling/remarkable absorbency/sharp, bright colors/added bulk with less weight. Backing this product superiority is a far-reaching and diversified program of great benefit to you.



## Quality Control Program

For your protection, all fabrics and garments which carry the famous "Ban-Lon" trademark must pass rigid tests for quality and performance.



## Skilled Technical Staff

Technical assistance from the Bancroft Company and its licensees is readily available to give advice in developing your "Ban-Lon" program.



## Nation-Wide Marketing Program

Trained marketing personnel regularly visit stores throughout the country to acquaint merchandise managers, buyers, and sales personnel with the unique advantages of "Ban-Lon" fabrics and fashions, as well as with information regarding the latest developments.



The test is in the touch

FOR YOUR PROTECTION—Fabrics and garments which carry these trademarks must pass rigid quality and performance tests.

For further information, contact your source of supply or write "Everglaze" Marketing Division, P.O. Box 189, Wilmington 99, Delaware.



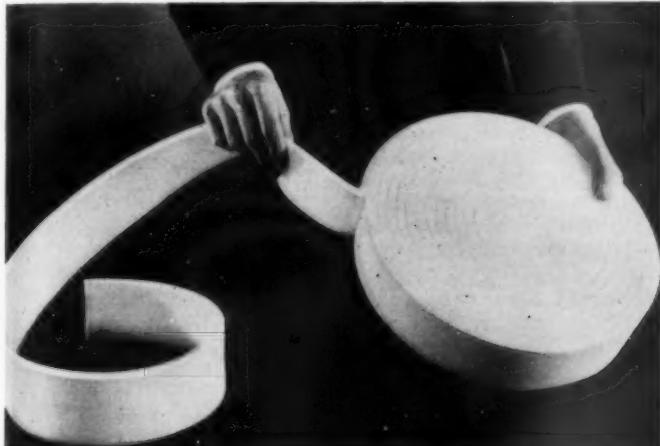
## Urethane Foam Now In Roll Package

MOUNT AIRY, N. C. — Carolina Industrial Plastics, division of Essex Wire Corporation, has developed continuous strips of polyurethane foam in self-contained rolls. A gentle pull separates the exact length of foam strip required for every application while the remainder stays compactly on the roll without unraveling, thus eliminating

the handling and storage problems associated with single strip usage.

This new foam package, called Cipfoam Tape, provides application advantages for the garment industry.

Produced in a complete range of foam densities and compression ratios, the Cipfoam Tape rolls are available in thicknesses down to a see-through  $\frac{1}{8}$  inch and in widths from  $\frac{1}{4}$  to 24 inches.



Self-contained roll of polyurethane foam called Cipfoam Tape is shown.

**OXFORD 5-2715**

**MAC HEYMANN YARN CO.,**

INC.

225 WEST 34th ST., N.Y.C. 1

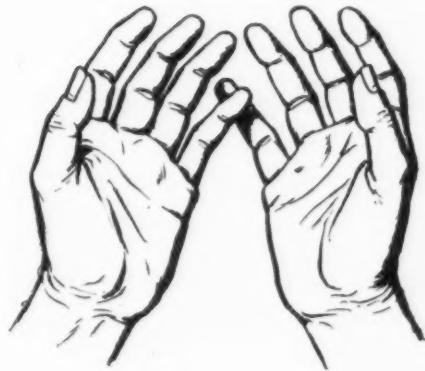
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TURBO ORLON® ACRYLIC  
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**HIGH  $\frac{1}{4}$  BLOOD  
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this new yarn is accom-  
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dyeing this yarn which  
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and provides uniform  
shrinkage on all colors.

"Orlon Sayelle" is DuPont's trademark  
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DYERS AND BLEACHERS  
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### Laminated Knits

#### New Lubricating Agent For Laminated Fabrics

PROVIDENCE, R. I. — A new compound for lubricating the polyurethane surface of laminated fabrics called Soluslip-SL has been introduced by Soluol Chemical Co., West Warwick. This 35 per cent active silicone emulsion is said to be easy to prepare and apply.

Soluslip-SL is readily dilutable with cold water to obtain the six to 10 per cent concentration which provides adequate lubrication for most requirements. It may be applied by any contact procedure, reverse rolls being one accepted method. The product has excellent stability and any unconsumed quantity of the dilute working emulsion may be stored for future use.

Application of Soluslip-SL on polyurethane foam facilitates the handling of foamed surfaces on the cutting table and affords optimum lubricating properties for cutting, sewing and fabricating this type of laminated fabric.

### Nopco Will Expand Foam Output In Midwest

NEWARK, N. J. — Nopco Chemical Company has acquired title to a modern 90,000 sq. ft. building and 18.75 acres of land from the Brown Rubber Company, Inc., Lafayette, Ind. Nopco plans to install and operate urethane foam production facilities in the near future for the Midwest marketing area.

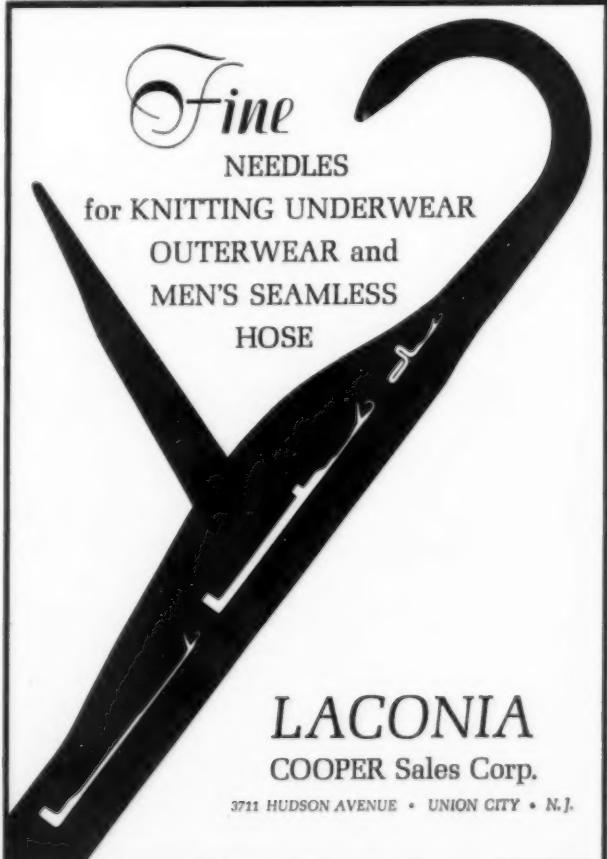
Nopco also exchanged a substantial portion of its stock interest in Brown Rubber Company, together with notes approximating \$350,000, for an undisclosed amount of stock of Mundet Cork Corporation.

### Charles Green Appointed Curon Division Manager

Charles D. Green, vice president and director of Reeves Bros., Inc., has been named to head up the Curon Polyurethane Foam Division, as general manager of sales and production.

Mr. Green has been an officer of the company for many years and most recently in charge of the finished goods Division.

*Fine*  
NEEDLES  
for KNITTING UNDERWEAR  
OUTERWEAR and  
MEN'S SEAMLESS  
HOSE



**Mill News****Jantzen Schedules Regional Meetings**

PORTLAND, Ore.—Jantzen Inc. has added to its schedule a series of five regional meetings at which sales representatives are slated to view the new holiday and spring sweater and skirt lines and the early 1962 winter vacation line of swim suits and sunclothes. Meetings started July 20. This is the first time such a schedule has been adopted by Jantzen and marks an additional advance toward the increasing concept of year-round marketing of sportswear lines.

Sales representatives from the Northwest region met in Portland July 20-21. Southwest and Midwest regional meetings were scheduled for Los Angeles and Chicago on July 24-25—with the Southeast and Northeast regional meetings in Atlanta and New York on July 27-28.

Home office executives are attending each regional meeting to introduce the new lines and conduct meetings on merchandising sales promotion and allied topics. Lines will be shown to the stores immediately following the meetings, for October 25 delivery.

Jantzen's annual international summerwear sales convention, ordinarily held somewhat earlier, this year will take place during the week of September 11 at the Benson Hotel in Portland.

**Rennett And Portnoff In New White Stag Posts**

PORTLAND, Ore.—Larence L. Rennett, senior vice-president of White Stag Manufacturing Company has been named

to the new office of executive vice-president and will have full administrative authority over all internal operations of the company.

Norton Portnoff, assistant vice-president for production, has been named to the new office of vice-president of manufacturing. His responsibilities will include factory engineering and production matters.

**Surfab, Inc. Operating From New, Larger Plant**

Surfab, Inc., knitters of elasticized fabrics, has begun operations in a new, modern 50,000 square foot plant in Palmerton, Pa. The plant is completely air-conditioned, fully automated for maximum efficiency. Thirty more knitting machines have been added as well as three additional finishing units, according to Harry Hirsch, president.

Surfab, Inc. will continue to maintain its offices and showroom at 19 West 21 St., New York City, according to Sam Berger, sales manager. The company is a division of Knit-Form Mills, Inc.

**Hardwick Knitwear, Inc. Formed By Montgomery**

HARDWICK, Vt.—Hardwick Knitwear, Inc., has been formed here by Roderic Montgomery of East Hardwick, who was manager of the Ware Knitters unit here.

Besides Mr. Montgomery, who is president and general manager of the new company, other officials are his wife, Dorothy F. Montgomery, who is secretary and treasurer, and her brother, Edward R. Stevenson of Montreal, Canada, who is vice president.

**SWEATER WASTE**

**SWEATER WASTE**

**HIGHEST PRICES ALWAYS PAID!**

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**SWEATER WASTE**

**SWEATER WASTE**

**NOW—RAINBOW!****A NEW TURBO ORLON**

Dyed in Multishades for Special Effects

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**SPECIALIZING IN****KNITTED LININGS for SWIM TRUNKS and BATHING SUITS**

- Celanese
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Textralized® Nylon  
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**FEDERAL SPINNING CORP.**

Turbo Orlon®

Single and 2-ply — dyed yarn on cones — for prompt delivery

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**See it done with the...**

An extremely accurate machine for cutting cottons, woolens and all synthetics.

- Fast, Quiet, Vibration Free
- Easily Operated by Unskilled Help
- Maximum Safety Features Built In
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- Will Slice Cloth on Rolls

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CLOTH  
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## Market Statistics

### Sweater Shipments Ahead In Month

WASHINGTON, D. C.—Shipments of both men's and boys' and women's, misses' and juniors' sweaters in May moved ahead over shipments in the previous month, according to the Bureau of Census. However, May shipments in both product categories were down from shipments in May, 1960.

Average weekly shipments of men's sweaters in May amounted to 32,000 dozen as compared with 19,000 dozen in April and 36,000 dozen in May, 1960.

Shipments of women's, misses' and juniors' sweaters in May amounted to 442,000 dozen, up 94 per cent from shipments in the previous month and down 12 per cent from shipments in the corresponding month last year.

### Knit Shirt Shipped By Underwear Mills

WASHINGTON, D. C.—A total of 1,051,000 dozen men's knitted sport shirts were produced in the first quarter of this year in underwear mills, the Bureau of Census reported. In the same period 1,042,000 dozen knitted shirts were shipped to wholesalers and retailers.

#### Up 6,000 Dozen

Production of women's, misses' and juniors' knitted shirts amounted to 57,000 dozen in the first quarter as compared with shipments of 51,000 dozen. Production of girls' and teenage girls' knitted shirts, in sizes 7-16, amounted to 25,000 dozen in the first three months of this year, while production of infants' and children's knitted shirts, in sizes 1-6X, totaled

284,000 dozen in the first quarter.

Underwear mills in the same three-month period turned out a total of 415,000 dozen men's sweat shirts, and 152,000 dozen boys' sweat shirts.

## Gov't Procurement

### Armed Forces To Buy 171,440 Men's Sweaters

PHILADELPHIA, Pa.—The Military Clothing and Textile Supply Agency plans to procure soon approximately 171,440 men's dark blue wool sweaters. The procurement, restricted entirely to small business firms, will have a delivery schedule of 120-270 days after the date the awards are made. An invitation to bid will follow this advance announcement.

#### Who To Contact

Interested suppliers should contact the agency at the Philadelphia Quartermaster Center, U. S. Army, 2800 South 20th St., Philadelphia 1, Pa., attention Purchasing Division, Textile Branch.

### Beaunit, Josef Fabrics Win Navy Cloth Contract

PHILADELPHIA, Pa.—The Military Clothing and Textile Supply Agency made two awards under QM-940 covering 43 inches wide nylon knitted cloth, 9.5 oz. per sq. yd.; Navy green, unshrunk, to: Beaunit Mills, Inc., N. Y., N. Y. for 115,000 lineal yards, at \$1.695-1.71; and to Josef Knit-  
ted Fabrics, N. Y., for 200,000 lineal yards at \$1.68.

N. R. JACOBS

T. D. ROBSON

*Jacobs & Robson Co., Inc.*

40 E. 34th Street, New York 16, N. Y.

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**Obituaries****Franklin A. Reece, 76, Headed Machine Firm**

WALTHAM, Mass. — Franklin A. Reece, 76, chairman of the board of The Reece Corporation and former president from 1930 to 1960, died at Tobey Hospital in Wareham, on July 12. He was the oldest son of the company's founder, John Reece, who in 1881 invented and patented the first machine to automatically cut and stitch buttonholes.

**Native Of Brookline**

Mr. Reece, a native of Brookline, Massachusetts was a graduate of Noble and Greenough School and Harvard College, Class of 1909. He also received a degree in Mechanical Engineering from the Massachusetts Institute of Technology.

Mr. Reece is survived by his wife, two daughters, two sons and fifteen grandchildren. The elder of the two sons, Franklin A. Reece, Jr., has been president of The Reece Corporation since September, 1960.

**Thomas R. Briggs, 62: Johnstown Mills Head**

JOHNSTON, N. Y.—Thomas R. Briggs, 62, president of the Johnstown Knitting Mills, died July 11 in Johnstown General Hospital.

**P.T.I. Graduate**

Born in Johnstown, he was a graduate of Union College and the Philadelphia Textile Insti-

tute. He joined Johnstown Knitting Mills after service in World War I.

Mr. Briggs rose to the position of general manager during the 1940's and was elected president of the firm in 1950. He also was president of the Lee Dyeing Company of Johnstown. His wife and a daughter survive.

**Lena Falik, Mother Of Peberdy Executives**

PHILADELPHIA, Pa. — Services were held July 14 for Mrs. Lena Falik, widow of Abraham Falik, of Charles Peberdy & Son, here. She was 76. Two sons, Max E. and Harry, both with Peberdy, and two daughters survive.

**Synthetic Fibers****DuPont Discontinues Making Orlon Cantrece**

(Continued from Page 3)

trece indicated that it presented no major manufacturing problems. In knitting, it handled well on full-fashioned spring needle equipment; in dyeing and finishing it could be piece- or package-dyed. It had an affinity for the same classes of dyestuffs as Type 42 Orlon staple except that in the same bath it would emerge two to three shades lighter than the spun Orlon.

Sweaters knitted of Orlon Cantrece did not require thermo-setting, as is the case with knits produced from textured continuous filament nylon yarns.

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WOMEN'S AND GIRLS'  

- SWEATERS
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THERE IS NO  
SWEATER

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TIME-MONEY  
IN YOUR  
WHEN YOU

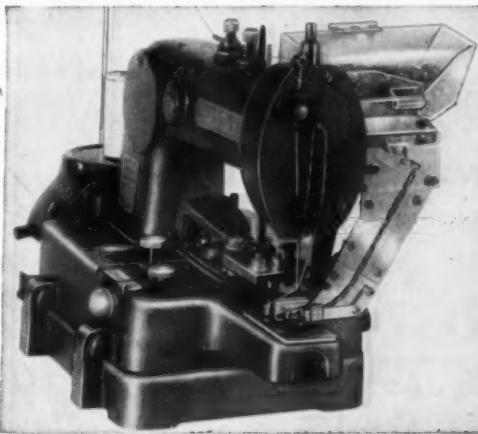
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24 Hour Service Within 100 Miles of N.Y.C.  
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- No Obligation



**FAST!!!**  
**FULLY**  
**AUTOMATIC**

- Completely Automatic
- Single pedal operation
- Experienced operators Not Required
- 1500 RPM — FAST!

The **NEW SPEEDY CHANDLER**  
 With automatic button feeder, can double your production  
 . . . complete a garment in seconds!

Call or Write now for complete information.

**CHANDLER SALES & SERVICE** ▶ WATKINS 9-0646  
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**BUTTONS**

A complete selection of  
sew-thru and shank buttons  
in plain and textured polyesters.

Also

Plastics, acrylics, metals and pearls.  
Perfect color matching.  
One day service.  
Call or write for samples.

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1170 BROADWAY • NEW YORK 1, N.Y.  
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MILL EQUIPMENT, MACHINERY FOR SALE, WANTED

## MACHINERY FOR EXCHANGE

Will exchange two Wildman Jacquard, 12 feed, TAI machines with 1460 and 1560 needles respectively, for one Wildman Jacquard LH, 8 cut machine in good condition. Contact: Vargeo, Inc. (Mr. Miller).

**UN 5-2600 (in N. J.)**

## FOR SALE

10—Double jack flat links machines. Buyer will receive a steady flow of orders from jobber on knitting only or finished garment.

**BOX 310J**

## FOR SALE

2—LHB Jacquards, 1. & 1., 6 feed, 4-cut, 30", motor drive, push button control.  
1—TJ Jacquard transfer, 6 feed, 7-cut, 28", 4 color striper.  
1—AI Interlock body, 32 feed, 17-cut, 32", motor drive, push button control.

**BOX 310Y**

MILL EQUIPMENT, MACHINERY FOR SALE, WANTED

## MACHINERY FOR SALE

2—Wildman Jacquard, TA-12, 30", 1088 needles, stripers  
2—Jacquard LH, 30", 7 cut  
1—Jacquard LH, 28", 8 cut  
1—Wildman Jacquard TA-12, 30", 1128 needles, stripers  
1—Jacquard, TJ, 28", 7 cut  
1—Wildman Jacquard, AI, 32", 32 feed, 1600 needles  
1—Wildman Jacquard, TAI, 30", 10 cut, stripers  
2—Wildman PB2, 21", 8 cut  
1—Wildman Jacquard, AI, 32", 32 feed, 1752 needles  
2—Universal Supramats, 4 cut  
2—Lamb border machines, 10 cut  
2—Wildman Jacquard, TAI, 30", 13 cut stripers  
1—Lamb border machine, 7 cut  
2—Wildman Jacquard, AI, 32", 32 feed, 1656 needles  
1—Lamb border machine, 5 cut  
1—Lewis 150-2  
3—Singer 241-12

Write, Wire, or Phone

**S-P-E-I-Z-M-A-N**

350 Fifth Ave., New York 1, N. Y.

PE 6-0930-1

Advertising rates: \$5.50 per column inch per insertion. Positions Wanted: \$5.00 per column inch per insertion. Minimum space — 2 inches. Ads for Monday's paper must be in by preceding Wednesday, 2 P.M. Please enclose payment with your order.

## FOR SALE

Complete knitting mill with modern knitting, finishing and pressing machines. Production capacity 1000 dozen per week. Orders on hand. Principals only.

**BOX 319**

## FOR SALE

Supreme M J body size machines 10" to 18", 22 cut. Excellent condition. Also 10, 12 and 14 cut rib machines.

**BOX 311**

## MACHINERY WANTED

Interested in purchasing 10 cut flat knitting machines, Stolls or Universals.

**BOX 310E**

## KNITTING MILL FOR SALE

Manufacturing bulky knit fabrics for lamination, also sweaters and trimmings. Good opportunity for the right party.

**BOX 300M**

## FOR SALE — CASH OR TERMS

1—Dubied JG, 8 cut, 36"  
1—Supreme BRW, 4-cut, 16 stripers, 372 N., practically new.  
1—Jacquard TJI, 30", 14 1/4-cut, 12, 4 color stripers.  
2—Jacquard card punching machines, 1-44; 1-70 lever.  
1—Columbia dry cleaning machine, model G  
1—Stoll, 10-cut border machine.  
1—Stein separating machine.  
2—Jacquard TAI, 30", 6-cut, 12 feed, 12 stripers.  
4—Jacquard LH, 28" & 30", 8 cut, 6 stripers each.  
1—Brinton, 18", 14-cut, 24 feed, 792 needles.  
4—Universal, 63", 3 cut, over 22,000 (serial no.).  
4—Universals, 63", 4-cut—over 21,000 (serial no.).  
1—Universal 60GF, 38 spindle winder #12215.  
1—Dubied VD, 44", 10-cut, Hi-Low butt needles.  
1—Kastrinsky calendars, 54".  
1—Jacquard LH, 30", 7-cut, 6 feed, stripers.  
2—Jacquard 1-TA; 1-TAI, 30", 10-cut, 12 feed, set on jacquard  
1—Jacquard LA, 15", 8 cut, 372 needles.  
2—Robaczynski, double jack, 1—76"; 1—78".  
50—Sotco and model P loopers—from 4 to 16 point with individual American Safety and Sotco looping tables.

**BEN WACHSMAN & CO.**

Consultant for Appraisals and Liquidations

671 Bushwick Ave., Brooklyn 21, N.Y. GL 2-4936

**FOR SALE**

10 Merrow machines model M3DW2,  
like new. Sell, trade, or exchange.

Call WAtkins 9-0650 or Write BOX 310C

**YARN WINDING PLANT WANTED**

or Winding Machinery.

**BOX 314**

**FOR SALE**

2—Paris Presses—used 2 seasons—very good condition  
1—75 HP Clayton High Pressure Boiler

1—50 HP Orr-Sembower High Pressure Boiler

**EMPLE KNITTING MILLS**  
Box 341, Brewer, Maine Tel 9451

**BEST JK BUYS**

*See the New Mestre Flat Machine*

- 1—Philip Mach., 16½ cut, 33", 32 feed
- 4—Phila. Jacq. LH Machs., 6 & 7 Cut, 30", 6 Feed
- 2—Phila. Jacq. TJ Machs., 7 & 8 Cut, 28", 6 Feed
- 2—Phila. Jacq. TJ, 16" 7 Cut, 4 Feed, 4 Col Strip
- 6—Phila. Jacquard TAI Machs., 12, 13, 13½, 16½ Cut, 30", 12 Feed
- 4—Phila. Jacquard TA Machs., 10, 11, 12, 13 Cut, 30", 12 Feed
- 1—Philadelphia Jacquard MLW, 28", 11 Cut, 24 Feed, Wheels and Jacquards
- 1—O.G. Multi-Feed Jersey, 1x1 Rib, 8 Cut, 36 Feed, 32"
- 3—O.G. 8½ cut, 20", 22" & 24"
- 3—Leighton Machs., 22", 26", 28", 10 Cut, 6 Feed
- 2—Wildman PB2 Machs., 17", 18", 8 Cut
- 1—Univ. Supramat, 6 cut, 62", new style
- 1—Queens Model B mach., 60", 7 Cut
- 1—Dubied BAN Mach., 56", 12 Cut, Jacquards Front & Back
- 3—Dubied, Single & Double Lock, 22", 7 & 12 Cut, 22", 44", & 47", 4 Bar
- 4—Reiner Full Fashion machs., 21 gauge, like new
- 1—Rimoldi machine
- 2—Stafford & Holt machs., 30", 32", 6 & 7 Cut, 6 & 12 Feed
- 1—60" Kastrinsky cal. machine
- 2—8-cut Lamb Border machines
- 1—Dubied Doublehead border mach., 10 cut, chain rack
- 1—Queens Tandem Mach., 6 Cut, 50" heads

*Joseph Kapelowitz, Inc.*

APPRaisALS — LIQUIDATIONS — FINANCING  
600 Broadway, Brooklyn 6, N. Y. EVergreen 7-1145

**YARNS WANTED, FOR SALE**

Modern, progressive, highly efficient manufacturer of

**WOOLEN SPUN YARNS**

seeks close relationship with responsible knitting mill  
interested in coarse count yarns on sales or commission basis.

Address Inquiries Immediately to **BOX 317**

**YARNS FOR SALE—REASONABLE PRICES**

- 8600 lbs.—1/5.25 charcoal, heather, 6 denier, Turbo Orlon
- 2000 lbs.—2/29 charcoal, heather, 3 denier, Turbo Orlon
- 1100 lbs.—1/5.5, gold, Turbo Orlon
- 3050 lbs.—1/13, plum, green, Turbo Orlon
- 350 lbs.—1/5, plum, Turbo Orlon
- 1200 lbs.—1/32's, zephyr, 64's stock, yellow, lt. green
- 775 lbs.—1/27's, zephyr, 64's, coral, butter ball
- 2750 lbs.—3 run, 100% garnetted Orlon, jockey, blue, brown
- 250 lbs.—2/34's, charcoal, Turbo Orlon
- 750 lbs.—1/16, natural, relaxed Orlon
- 500 lbs.—1/18, natural, relaxed Turbo Orlon
- 500 lbs.—1/32's, heather, 45% black, 55% natural, regular Orlon
- 2700 lbs.—1/3½ run, 75% wool, 25% Orlon, grey
- 1200 lbs.—2/20's, 6 dnr., Orlon Sayelle, red
- 1500 lbs.—6.6/1, hi-bulk Orlon, black, white

**BRITE YARNS CO.**

191 Broadway, Brooklyn 11, N. Y.

EVergreen 7-1525

**YARNS FOR SALE****Below Market Price**

- 3,000 lbs.—2/20's worsted, assorted colors, cones.
- 1,500 lbs.—3 run, gold, 75% wool, 25% Orlon, cones.
- 750 lbs.—1/20's, natural Orlon, cones.

**BOX 310T**

Call us if you need short lots of yarn to fill special orders.

We have in stock, at all times, worsted, zephyr & Orlon, in all colors and sizes, on cones, FOR IMMEDIATE DELIVERY

686 Flushing Ave. **CENTURY** Brooklyn 6, N. Y.  
Ben Balif **YARN CO.** EVergreen 8-8277

ENTIRE YARN INVENTORIES PURCHASED FOR CASH

**WILSON YARN CORP.**

141 Wilson Ave., Brooklyn 37, N. Y. GL 6-9686

WE PAY TOP PRICES FOR SURPLUS YARN

**WORSTED & SYNTHETIC YARNS**

H. BERMAN  
We carry in stock all colors and all sizes for the knitting trade!

**WE BUY AND SELL**

Worsted — Synthetics — Blends

**AT BEST PRICES!**

**EDFORD YARN CO.**

MAin 2-1340  
Brooklyn, N. Y.  
79 Clifton Place

**FOR SALE**

100% 64's quality, foreign/domestic blend.

7,000 lbs—2/24  
3,000 lbs—2/22

Wool from Pharr Worsted Mills in original cartons.

**BOX 310**

**FOR SALE****ELASTIC YARN FOR KNITTING**

- All Sizes and Colors

**EDFORD YARN CO.**

79 Clifton Place  
Brooklyn, N. Y.  
MAin 2-1340

**CONTRACT WORK, CONTRACTORS WANTED****CONTRACTOR**

seeks additional work on 4 cut Universals.

**BOX 300B**

**CONTRACT WORK WANTED**

Opening for additional work on 4 cut Universals and 4 cut LH machines. Top quality guaranteed.

**BOX 250AA**

**CONTRACT WORK WANTED**

for new 8 cut circular links machines. Modern LHDS.

**ARKA KNITWEAR INC.**

60-84 Myrtle Ave. Brooklyn 27, N.Y. VAndike 7-7915

**CONTRACTOR AVAILABLE**

Jacquard, 7-cut, Supreme, knitting and, or finishing.

**BOX 240T**

**CONTRACTOR SEEKS ADDITIONAL WORK**

on 7-cut circular links machines. Also production available in quality finishing.

**BOX 310G**

**CONTRACT WORK WANTED  
ON FINISHING**

Sweaters, cardigans, knitted skirts and dresses. Quality workmanship. Prompt delivery guaranteed.

**BOX 310D**

**CONTRACT FINISHER WANTED**

to do work on Terrot loopwheel fabrics.

**BOX 315**

**CONTRACT WORK WANTED**

on men's, boys' and children's bulky knit sweaters. 5 x 7 cut Leighton & Leighton transfer machines.

**BOX 312**

**CONTRACT WORK WANTED**

Volume production of double-knit and jacquard cloth. Experienced in quality workmanship. Reasonable price.

**BOX 310R**

**HELP WANTED****PRODUCTION MAN WANTED**

To take complete charge for large manufacturer of knitted trimmings and fabrics. New York area. Excellent opportunity for top notch man only. Our employees are aware of this ad.

**BOX 310X**

**KNITWEAR PRODUCTION MAN  
WANTED**

One of the nation's leading producers of sportswear and separates seeks top caliber individual capable of complete mill follow up. Must have outstanding ability in fields of quality control, and production scheduling. Demonstrated experience in the field of contractor-jobber relationship is a basic requirement.

State full particulars including references, background, experience and salary requirements in the first letter.

**BOX 300A**

**KNITTER-MECHANIC WANTED**

with thorough knowledge of TAI, TJ, LH, and Scott & Williams Interlock machines. Permanent position, top salary and benefits for the right man. Mill located in metropolitan area. Give full particulars in first letter. All replies treated confidentially.

**BOX 316**

**OFFICE MANAGER  
FOR PROGRESSIVE & GROWING CO.**

Engaged in manufacturing knitted fabrics. Experience in similar fields desirable, but not essential. Salary commensurate with ability and experience.

**BOX 310H**

**ASST MECHANIC OR MECHANIC WANTED**

on Supreme machines to work in New York City.

**BOX 300N**

**POSITIONS WANTED****KNITTER-MECHANIC AVAILABLE**

Experienced on Scott & Williams interlock, Tricoma MCI and F8, Dubied DL. Reference: Steve Staywitz of Scott & Williams

**BOX 313**

**GENERAL MANAGER**

Convert yarn, coordinate cutting, sewing and shipping. Seeks challenging position with an aggressive firm.

**BOX 310B**

**AVAILABLE—PRODUCTION MAN—STYLIST**

Many years sweater experience. Thorough knowledge from yarn to finished garment. Will relocate.

**BOX 318**

## BUSINESS OPPORTUNITIES

**PARTNER WANTED**

50% interest available in diversified mill producing men's and ladies' sweaters. Production, 1000 dozen per week. Man with production experience preferred. Plant is in full operation with a large backlog.

BOX 310V

**ATTENTION: SWEATER MANUFACTURERS**

Manufacturer of women's bulky knit Orlon sweaters interested in rounding out line with fine gauge and/or other qualities. Would like to contact manufacturer interested in adding bulky knits to his line.

BOX 310F

**PARTNERSHIP WANTED**

Able exec desires to invest up to \$20,000 for partnership in knitting mills. New York area preferred.

BOX 300R

## REAL ESTATE

**SMALL MILL VILLAGE IN MASSACHUSETTS****WANTS****KNITTING MILL AND/OR DYER-FINISHER**

We offer unlimited, low-cost, beautiful sprinklered, heated space with power, high pressure, round-the-clock steam. The finest process water in unlimited supply, free. Excellent labor situation—ready to go!

Be the lucky one who investigates! All inquiries confidential.

Call MR. J. E. in New York at FRanklin 1-1556 or Palmer, Mass., (collect), at ATlas 3-3289

**FOR LEASE**

Garage type, fireproof building, 11,500 sq. ft. (or will divide to suit) located in Ridgewood near all transportation, labor plentiful. Perfect for knitters or dress manufacturers. Immediate occupancy.

For further information call:

**Mr. Gallant, EVergreen 6-3600**

## CLOSE-OUTS WANTED

**CLOSE-OUTS WANTED**

CASH PAID for surplus stocks of Sweaters and Bathing Suits.

**BERNETTE TEXTILE COMPANY**

101 W. 31 St., New York City

BRyant 9-5526-7

**\$\$ CASH PAID FOR CLOSEOUTS \$\$**  
**SWEATERS — POLO SHIRTS — SPORTSWEAR**

Men's, Boys',  
Girls', Ladies',  
CALL US FIRST!

**ARNA KNITWEAR, INC.**  
1265 B'way, N. Y. 1, N. Y. OR 9-1677

**COTTON KNIT FABRICS, CLOSEOUTS WTD.**

Solids, stripes & fancies. Also Orlons, Acrilans, Fleeces, Metallics. Woven piece goods & remnants. **We pay cash.**

**CHARMKNIT CORP.**  
82 Franklin St., New York City WALKer 5-6828

## REPRESENTATIVES, LINES WANTED

**TOP FLIGHT  
SALES REPRESENTATIVE  
AVAILABLE**

To represent ladies outerwear mill. Fully experienced in selling all types of knitwear including sweaters, suits and sportswear. Excellent sales contacts in knitwear trade as result of 25 years experience in this field.

BOX 310A

**SALES AGENT DESIRES**  
(with New York office)

for Spring 1962, men's Ban-Lon knit shirts with transfer bottom and cotton-knit shirts for wholesale trade and chain stores. Manufacturers only, for New York City and out of town, will travel.

BOX 310W

**ATTENTION: BAN-LON SHIRT MANUFACTURERS**

Representative with Atlanta office travelling southeast, selling medium to better stores and chains, interested in reliable maker of men's full-fashioned and cut-and-sewn Ban-Lon shirts.

BOX 232

## SERVICES, SUPPLIES FOR SALE

**Pack The Modern Way With  
POLYETHYLENE BAGS**

Bulky Knits—Flat Knits—Ban-Lon—Gloves

Polo Shirts—Hosiery—All types & G

**LUCKY POLYETHYLENE MFG. CO.**

454 Berry Street, Brooklyn 11, N. Y.

EVergreen 8-5403

**CLEANING FLUID FOR SPRAY GUNS**

Scientifically compounded. Good for Ban-Lon and Orlon. Safe and rapid in cleaning stains. Special fluid for wool and other fabrics.

**Satisfaction guaranteed.**

**MASTER STAIN REMOVER**

68-56 Dartmouth St., Forest Hills 75, N.Y.

Tel.: Ligette 4-0898

**FOR AD RESULTS**

## WHEN YOU ADVERTISE IN THE "MARKET PLACE SECTION"

**YOU'LL GET  
BEST RESULTS  
AND FAST ACTION**

**—WANT TO BUY,  
SELL OR  
EXCHANGE**

*Yarns, Knitting Machinery  
Mill Equipment, Supplies*

**—NEED  
CONTRACTORS?**

**—WANT A JOB  
OR NEED  
ADDITIONAL HELP?**

**—SEEK A NEW  
BUSINESS  
OPPORTUNITY**

## TRADE WANTS

RATES: one insertion—35 cents per word. Words set completely in capitals—40 cents per word. Box numbers count as two words. Minimum cost of advertisement—\$5.50. Minimum cost of Positions Wanted advertisements—\$5.00. Trade Wants for Monday's paper must be in by preceding Wednesday, 2 P.M. Please enclose payment with your order.

Wanted: Contractor on flat links machines. Knitting only or complete garment. Steady orders. Box 310K

Contractor seeks additional work on ladies' wool and Ban-lon sweaters. Novelties and classics. Box 310M

CONTRACT WORK WANTED.  
MILL PRODUCING BOYS' AND  
CHILDREN'S BULKY KNITS,  
CARDIGANS, SLIPOVERS,  
SHAWLS, HIGH V, BOAT NECK,  
ETC. KNITTING ON H.C. OR  
NAILHEAD TITCHES. BOX 310N

Wanted: Mechanic experienced on double pique. Box 310P

Contract work wanted. 4 cut machines. Write Box 310BB or Call EVERgreen 4-5223

Close-outs wanted. Ladies' popular to better sweaters, fine gauge, bulkies, full-fashioned and cut and sewn. Box 310AA

For sale: 6 cut, 30" LH machine, 3 color stripers, excellent condition. Box 310Z

UNRAVELLING SERVICE. Allen Unravelling Co., 15 Llewellyn Ave., Hawthorne, N. J. HAwthorne 7-0460

You're sure to get the results you want—by inserting an inexpensive ad in the Industry's Market Place Section of the "Times."

**To Place Your Ad:  
Call Murray Hill 3-7519 or  
Use This Handy Order Blank**

KNITTED OUTERWEAR TIMES  
386 Park Avenue South, New York 16, N. Y.

Gentlemen:  
Insert the ad written below in ..... issues.  
(Check one)

TRADE WANTS

Rates per insertion: 35c per word; 40c if set in capitals. Box number counts as 2 words. Minimum cost per adv. — \$5.50. Positions wanted — \$5.00.

DISPLAY AD

<input type="checkbox"/>	2" — \$11.00
<input type="checkbox"/>	4" — \$22.00
<input type="checkbox"/>	10" — \$55.00

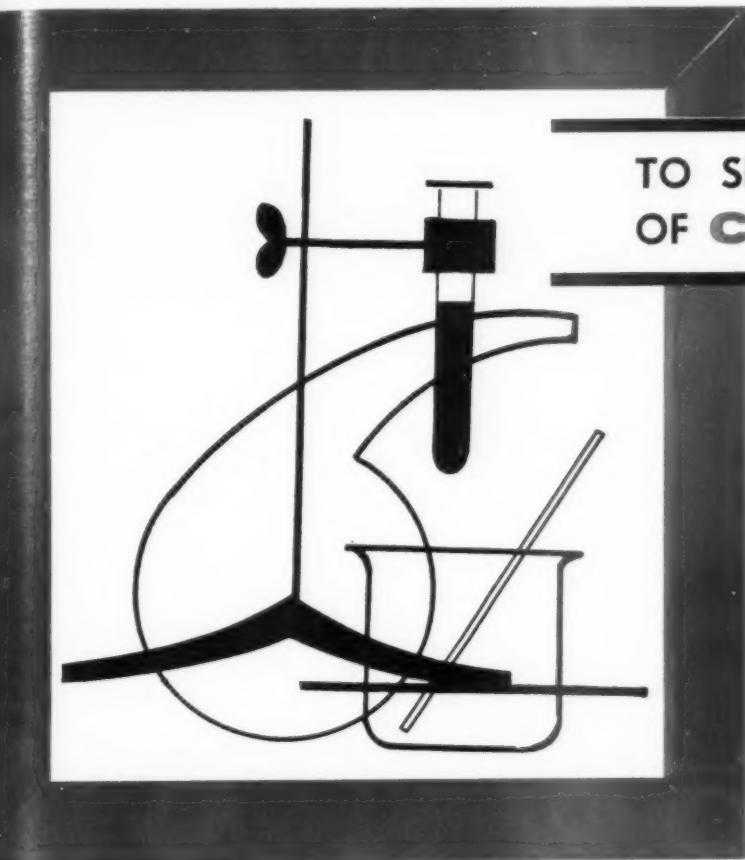
Please Enclose Payment With Order.  
ADVERTISEMENT

Check here if you want a confidential box number (replies sent to you as we receive them).

Name.....

Address.....

(Use separate sheet if necessary. Attach this order blank.)



TO SPOTLIGHT THE WONDER  
OF **COLOR**...we'll publish our

14TH ANNUAL

# "DYEING & WET PROCESSING REVIEW"

**AUGUST 28TH**

The magic of color is everywhere . . . and to an increasing extent, knitters are more conscious than ever about the important role that color plays in the appearance and saleability of their garments and fabrics.

That's why in our forthcoming special "Dyeing Review"—the Times will report all new technical developments which have come to the fore relating to the technology of color—and all new techniques for dyeing and processing natural and synthetic fibers and fabrics. Extensive coverage too, will be provided on wool shrinkage control processes as well as new dyestuffs, chemicals and softeners used for knitwear

***If you're a dyer, fabric finisher  
or chemical supplier —***

—you should capitalize on the assured reader interest we will be generating . . . by advertising your processing services, facilities and products — in this all-important special "Dyeing Review."

**Deadline for space reservations: AUGUST 14th**  
**Deadline for copy and/or plates: AUGUST 18th**

FEATURE ARTICLES WILL INCLUDE

- Growing Importance of Package Dyeing in Knitwear
- Piece Dyeing of Double Jersey Fabrics
- Beam Dyeing of Tubular Knitted Fabrics
- Synthetic Detergents for Scouring Yarns, Sweaters and Fabric
- How to Dye Synthetic Fibers
- Application of Textile Dyestuffs to Knitwear
- Fluorescent Whitening Agents for Bleaching
- Recent Trends in Wool Shrinkage Control

**Knitted Outerwear Times**

386 PARK AVENUE SOUTH • NEW YORK 16, N. Y.

MURRAY HILL 3-7520

**When you buy from Woonsocket you are buying the best!** Whether it be cashmere, camels hair, angora, fur blends, mohair, lambs wool or other specialty yarn, Woonsocket begins with the world's finest fibers. Woonsocket processes them in its own mills, under highly scientific control until the yarn is delivered promptly to your factory. Thus you are assured of an adaptable resource, able to meet the constantly changing demands of men's and women's fashions.

Distributed by **AMICALE YARNS, INC.**, 511 Fifth Ave., New York 17, MURRAY Hill 2-1655 • A. M. Krasnoff, 1 Belmont Ave., Bala Cynwyd, Pa., MOhawk 4-6345 • Edgar Worth, 1511 W. Florence Ave., Inglewood, Calif., OREGON 8-4293 • Textile Yarn Co., 222 W. Adams St., Chicago 6, Ill., DEarborn 2-5230 • Spun by **WOONSOCKET SPINNING CO.**, 115 Ricard St., Woonsocket, Rho-te Island, POpular 9-3100

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